

Building a proposal for FP7

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Overview

- Why FP7?
- Brief History
- Lessons Learned
- Opportunity and Approach

Why the focus on FP7?

- Science & Technology not a luxury of development, but necessary condition
- S&T partnerships key driver of success
- Success breeds success

- Govt focus on S&T partnerships that makes science work locally and globally
 - Linkages: e.g. NEPAD Consolidated Plan of Action

Lessons learned

- **All about knowledge**

- Who you know

- Who knows you

- What you know

- When you know

- Where you know

Lessons learned

■ All about knowledge

Who you know

- Consortia key - building networks
- Commission very supportive
- Personal contact matters
- NCP networks - here and in EU

Lessons learned

■ All about knowledge

Who you know

Who knows you

- Consortia again - do our EU colleagues know us?
- Awareness of international dimensions of FP in IST lower than expected both here and in EU
- NCP networks - here and in EU
- EuroAfrica-ICT

Lessons learned

■ All about knowledge

Who you know

Who knows you

What you know

- Know what the call is about - WORK PROGRAMME, CALL TEXT
- Excellence key - exist, but need to create awareness
- Need for strategic fit - national, institutional
- Quality of proposals

Lessons learned

- **All about knowledge**

- Who you know

- Who knows you

- What you know

- When you know

- Long lead times

- Solicit Governmental support (e.g. DST Seed funding)

- Need for strategic fit

- Personal networks

Lessons learned

■ All about knowledge

Who you know

Who knows you

What you know

When you know

Where you know

- Leader on xyz - make it known
- IST here the same as in EU, the same as in Samoa - no differentiation in current programme
- Portfolio approach
- Where is my project situated (R&D-wise)

Lessons from others

- **Same challenges as new member states**
 - IST4BALT-like initiatives to grow knowledge
- **Knowledge walks on two legs - people as integrators**
 - Exchanges
 - “Old” friends
 - ASK!
- **Consortia integration often difficult**

Opportunities & Approach

- Prepare
- Support
- Act
- Deploy

FP7

Prepare	Support	Act	Deploy
<p>Projects:</p> <ul style="list-style-type: none"> • Esastap • EuroAfrica-ICT • IST-Africa • Africa as partner 	<ul style="list-style-type: none"> • Align Strategies • Link to large scale initiatives • COFISA • Build capacity 	<ul style="list-style-type: none"> • Multinational partnerships • Bilateral relationships • SEED funding 	<ul style="list-style-type: none"> • Multinational partnerships • Bilateral relationships • Donor Funding • Innovation Support

Opportunities & Approach

- 2006 Germany - 2008 Beijing - 2010 SA
- GEOSS
- SKA
- e-Infrastructures
- Multinational partnerships (e.g. SAP)
- Bi-lateral opportunities (e.g. SAFIPA)

- World in a country, world in a continent - excellent mix of needs/solutions, similar contexts, living labs
- Nuanced problems - similar solutions

Some more lessons

- Read the Work Programme www.cordis.europa.eu/fp7
- Find a call
- Find a partner
- Organisational description, CVs short
- Demonstrate your value to the consortium
- Understand and answer the questions in the call!
- Prepare proposal abstract
- Develop scenarios,
- Develop a work package - become a WP leader
- Indicate costs - Direct man-month and Indirect costs
- Complete form A2 online
- Proposal Part B online

Instruments

Collaborative projects CP

■ Small (STREP) (small or medium scale focused research action)

New knowledge, products, technologies

Demonstration, prototype

PM activities e.g. protection of knowledge, exploitation

EU3 - 3.5m, 2 - 3 years

SMEs, RI, Universities, 3 consortium EU

■ Large scale (IP)

New knowledge, products, technologies

For research, demonstration, prototype, technology transfer, training, dissemination, KM and exploitation

EU4 - 12 m, 2 - 5 years

SMEs, RI, Universities, 3 consortium EU

■ Networks of Excellence

Consolidate EU research

Excellence , integrating activities, tools, training

EU4 - 7 m, 4 - 5 years, 3 - 7 consortium

RI, Universities

■ Co-ordination and Support CSA and SSA

No research, but conferences, studies, personnel

EU 0.3 - 2, 1 - 4 years, 3 consortium

RI, Universities, SMEs

■ SICA - ICPC Targeted regions: ACP and Mediterranean

Partner Countries. Funding scheme: Collaborative projects
(Small or medium-scale focused research projects).

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Thank you

More detail is available